

**Celebrating A Legend:  
Gerald W. Johnson,  
publisher of  
Small Business Exchange**



Gerald W. Johnson, relaxing at Mr. B's Bistro in New Orleans, LA

By Kato Cooks,  
California State Coordinator  
American Contract Compliance Association, Inc.

Gerald W. Johnson turns 98 on January 28th and I want to get a lead on celebrating this incredible man. I met Mr. Johnson in 1996 in Sacramento at a Croson Decision conference co-hosted by the Bay Area Contract Compliance Officers Association, of which I was a member and, later, vice president. I made it a point to interview him at his home in snippets over the following 20 years for a biography we anticipated, but life had other plans.

He is best known as co-founder, along with his wife and business partner, Valerie Voorhies Johnson, of the San Francisco-based Small Business Exchange (SBE) newspapers in 1984.

Johnson's legacy, however, extends back to at least 1946, when he arrived in San Francisco. There, he organized a successful picket line to protest the dearth of Black workers employed in retail shops in the Filmore District. With that under his belt, he and some friends formed the

■ Continued on page 7

**Construction industry technology predictions and what's ahead for 2023**

[ Article originally appeared in <https://blogs.oracle.com> ]

By Rick Bell

As access to advanced technology in the construction industry becomes even more ubiquitous—drones, robotics, and reality capture among them—every facet of a project seemingly offers data that can be analyzed to make jobsites safer, more predictable, sustainable, and more efficient. As a torrent of industry innovation continues, four of the construction industry's leading innovators gathered to provide their keen insights during a lively LinkedIn discussion, "Construction Technology Predictions 2023."

The panel featured Jeff Yoders, associate technology editor for Engineering News-Record; Jennifer Suerth, vice president at Pepper Construction; Jim Barrett, chief innovation officer for Turner Construction; and Keith Churchill, chief innovation officer for Bechtel.

**Burcin Kaplanoglu**, vice president, innovation, Oracle Industry Lab, led the discussion.

**Burcin Kaplanoglu:** We are so excited to have all of you join today to talk about topics related to construction technology. Our first question: What technologies will help shape the construction landscape in 2023?

**Jeff Yoders:** The construction industry is looking at how they can better use their data because

risk is going up in the construction business, and technology has become a way to mitigate risk and use this data in ways that go beyond just a project. So I think that's the biggest pivot I've seen in the last year.

*"The construction industry is looking at how they can better use their data because risk is going up in the construction business, and technology has become a way to mitigate risk and use this data in ways that go beyond just a project."*

—A Jeff Yoders, Associate Technology Editor, Engineering News-Record

**Keith Churchill:** I think the most interesting thing that I've seen in the industry, especially this year and in the last couple of years, is a pivot toward sustainability. If you think about it, we're really seeing a third aspect of project delivery being considered by a lot of our owners and our clients. As we work with them to understand their priorities, they really want the ability to minimize cost, minimize schedule, but now they want to minimize carbon footprint, minimize waste, and some of the other aspects of the projects that we're developing.

We think that's going to be key in terms of how we develop projects in the future in terms of iterating on cost, iterating on schedule, and then iterating on sustainability aspects to provide the

most efficient solution for our clients. All three of those aspects were in the previous terms, it was really cost and schedule.

**Jim Barrett:** I see an opportunity here to diversify the business just fundamentally. I think we're recognizing that I know these for Turner, we've maxed out our presence geographically. We're in every major metropolitan area by product type. Now we're asking ourselves, "How can we diversify our revenue streams to grow opportunities, business opportunities?" Technology creates a whole new landscape of opportunities. We want to look at how can we build, buy, or potentially partner with software and technology companies to create new services, new capabilities, or just generally invest in these new technologies in adjacent spaces to grow us. We see this, everything that's been happening over the past five to 10 years is creating new opportunities for us to diversify our revenue and go into completely new areas for us.

**Jennifer Suerth:** I agree with everything everybody said. We look at becoming a data-driven company. There's no concern not having enough data. It's doing something with that data. And obviously, then taking it to the next level with sensors and things like that, but just starting to make actionable data-driven decisions based on that. Additionally, to what Jim said, looking at

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**A Bright Future for Women in Construction: Satisfaction, Employment, Gender Equality all Make Significant Strides**

[ Article originally appeared in [www.businesswire.com](http://www.businesswire.com) ]

The environment for women in construction is improving, with 76 percent of women surveyed stating that the construction industry is changing for the better and 80 percent saying they love their job, according to the 2022 Levelset Women in Construction report released this week. The report offers a glimpse into the female experience of working in the traditionally male-dominated industry.

The construction industry has become a more popular career choice for women over the past several years and the median age of women entering the field appears to be decreasing. According to the Bureau of Labor Statistics, in 2021, women accounted for 11 percent of the construction workforce, occupying more than 1.2 million positions, an increase of 133,000 jobs since 2018. Many of the new roles have likely been obtained by younger women, given that nearly half (47%) of this year's survey respondents were under 45 years old compared to just one-third a year ago.

"While the labor shortage continues to challenge the construction industry, it also presents an opportunity for women and employers alike," said Scott Wolfe, Jr., CEO of Levelset, A Procore Company. "The companies who embrace women and what they can bring to the table while focusing on major issues impacting the industry including gender equality and pay equity will be the winners"

Gender equality in the traditionally male-dominated construction industry improved in 2021. More than three-quarters (76%) of women surveyed believe their own company's leadership listens to all employees equally, regardless of gender, up from just 65 percent a year prior. In addition, roughly four out of five women reported: their co-workers are respectful towards them (85%); they feel respected and valued as much as their coworkers (79%); and they believe their opinions, ideas, and suggestions are genuinely considered (81%).

**Other notable survey findings:**

- Fifty-four percent of survey respondents said they agreed that men and women are paid equally to do the same work at their job.
- Sixty-nine percent of women feel they have an opportunity to advance at their company, compared to 63 percent from the previous survey.

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## VETERANS CORNER

# Biden-Harris Administration to Begin Accepting Applications for SBA Veteran Small Business Certification Program

[ Article originally appeared in [www.sba.gov](http://www.sba.gov) ]

The U.S. Small Business Administration (SBA) began accepting applications through the Veteran Small Business Certification (VetCert) program as part of the Biden-Harris Administration's commitment to expanding access to resources for Veterans and other underserved populations. The improvements in the customer experience for Veteran entrepreneurs and business owners made by VetCert will build upon the \$25 billion in government contract spending with service-disabled Veteran-owned small businesses (SDVOSBs) in Fiscal Year 2021.

"The SBA's new Veteran small business certification program is designed with our commitment to deliver exceptional support for our skilled entrepreneurs from America's military community," said Administrator Isabella Casillas Guzman. "Supporting these Veteran entrepreneurs with access to government contracting will ensure they can continue their valued service to the American people, whether working in manufacturing, retail, R&D, or helping us build critically needed infrastructure to promote America's long-term growth, job creation, and wealth generation." "Small businesses owned by Veterans are eligible for key benefits and well-deserved support because of their owners' selfless service to our nation," said Denis McDonough, Secretary of Veterans Affairs. "Certification is a critical part of that process, and I encourage all eligible Veterans to submit their verification applications to the Small Business Administration starting today."

The transfer of Veteran certification responsibility from the Veterans Administration (VA) to the

SBA aligns with the Biden Administration's focus on stronger interagency collaboration. The two agencies working closely together to accomplish a complex task benefits not only the Veteran community but the nation as a whole.

"When federal agencies work together toward a common goal, great things can be accomplished," said Larry Stubblefield, Deputy Associate Administrator for the SBA's Office of Government Contracting & Business Development. "The collaboration between the SBA and the VA means that Veterans, who have dutifully served our country, will be well served on their entrepreneurial journey and Veteran business owners will have additional opportunities in the federal marketplace."

The program will be the Agency's primary certification vehicle for all Veteran-owned small businesses (VOSBs) and SDVOSBs, important classifications that enable those businesses to qualify for sole-source and set-aside federal contracting awards. Certified VOSBs are eligible to compete for sole-source and set-aside contracts at the Department of Veterans Affairs, while certified SDVOSBs can compete for sole-source and set-aside contracts government-wide. The Agency began accepting applications on January 9, 2023. As the SBA moves forward to ensure more Veteran entrepreneurs have access to economic opportunities, Administrator Guzman has granted a one-time, one-year extension to the current Veteran small businesses verified by the Veterans Administration Center for Verification and Evaluation (CVE) as of January 1, 2023.

The SBA is implementing several improvements to streamline the certification experience for Veteran entrepreneurs. These include:

- Providing Veterans with a central support platform for their small business certification needs.
- Providing reciprocal certification for businesses with remaining eligibility in the women-owned small business (WOSB) and 8(a) programs.
- Creating a more business-friendly approach by streamlining the application process and aligning ownership and control requirements across the VetCert, 8(a), and WOSB programs.
- For those Veterans who are permanently and totally disabled and unable to manage the daily business operations of their business, their business may still qualify if their spouse or appointed, permanent caregiver is assisting in that management.
- Eligible new applicants certified by the SBA after January 1, 2023, will receive the standard three-year certification period.

All changes to the certification process, along with new eligibility requirements may be viewed at:

<https://www.federalregister.gov/documents/2022/11/29/2022-25508/veteran-owned-small-business-and-service-disabled-veteran-owned-small-business-certification>

Background on the Veteran Small Business Certification Program

To be eligible to apply for the Veteran Small Business Certification Program, an applicant must:

- Be considered a small business, as defined by the size standard corresponding to any NAICS code listed in the business's SAM profile.
- Have no less than 51% of the business owned and controlled by one or more Veterans.
- For certification as a SDVOSB, have no less than 51% of the business owned and controlled by one or more Veterans rated as service-disabled by VA.

Firms verified by the VA Center for Verification and Evaluation (CVE) as of January 1, 2023, are automatically granted certification by SBA for the remainder of the firm's eligibility period. The SBA has granted a one-time, one-year extension of certification to current VOSBs and SDVOSBs. This additional year will be added to the existing eligibility period of a current participant.

The 2021 National Defense Authorization Act grants a one-year grace period for self-certified SDVOSBs until January 1, 2024. During the grace period, businesses have one year to file a certification application with the SBA. Self-certified SDVOSBs that apply before January 1, 2024, will maintain eligibility until the SBA makes a final eligibility decision.

Beginning January 1, 2024, both Veteran and service-disabled Veteran small business owners will need to be certified to compete for federal contracting set-asides unless an application from a self-certified firm is pending an SBA decision.

For the latest information on the Veteran Small Business Certification program, visit [www.sba.gov/vetcert](http://www.sba.gov/vetcert), reference the program's FAQs, or email [vetcert@sba.gov](mailto:vetcert@sba.gov).

SOURCE: [bit.ly/3RahfOx](https://bit.ly/3RahfOx)

## A Bright Future for Women in Construction

Continued from page 1

- Twenty-five percent of women reported receiving inappropriate comments or unwanted attention from coworkers or supervisors at their workplace. Of women who reported this experience, 40 percent say it only happens rarely, and 60 percent reported it happening occasionally or even regularly.

- Top reasons women said they liked working in construction: Pride in creating physical buildings, being creative and solving problems, helping customers and clients, flexible work schedules, fast-paced and ever-changing work, and the people they get to work with.
- Top reasons women said they disliked working in construction: Complicated payment pa-

perwork and "red tape," project delays, construction is still very male-dominated, long or erratic hours, fast-paced can also mean challenging and demanding work, and the impact of weather conditions on the job.

More than 550 respondents from across the United States participated in the survey, which closed at the end of February 2022. Of those, 82 percent work for a general contractor or subcontractor, and

the majority have been in their role between two and 10 years.

SOURCE: <https://www.businesswire.com/news/home/20220310005950/en/A-Bright-Future-for-Women-in-Construction-Satisfaction-Employment-Gender-Equality-all-Make-Significant-Strides-in-2021>

**Editorial Staff**  
President & CEO:  
Gerald W. Johnson  
[gwj@sbeinc.com](mailto:gwj@sbeinc.com)

**Production Manager:**  
Nabil Vo  
[nvo@sbeinc.com](mailto:nvo@sbeinc.com)

**Graphics Design:**  
Domingo Johnson  
[domingo@mac.com](mailto:domingo@mac.com)

**Writer:**  
Cheryl Hentz  
[cheryl.hentz@gmail.com](mailto:cheryl.hentz@gmail.com)

**Managing Editor:**  
Valerie Voorhies  
[vv@sbeinc.com](mailto:vv@sbeinc.com)

**Diversity Outreach Manager:**  
Rosalie Vivanco  
[rvivanco@sbeinc.com](mailto:rvivanco@sbeinc.com)

**Webmaster:**  
Umer Farooq  
[umer@octadyne.com](mailto:umer@octadyne.com)

**SBE Northeast Manager:**  
Leslie McMillan  
[lmcmillan@sbeinc.com](mailto:lmcmillan@sbeinc.com)

### Contact Info:

Small Business Exchange, Inc.  
1160 Battery Street East, Suites #100 • San Francisco, CA 94111  
Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com) • Website: [www.sbeinc.com](http://www.sbeinc.com)  
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

### CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE #1789941  
SF Minority-Owned LBE Certification #CMD072513300  
Los Angeles Metro

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**BUSINESS OUTREACH COMMITTEE (BOC)**  
A CONSORTIUM OF BAY AREA TRANSIT AND TRANSPORTATION AGENCIES

**2023 FREE VIRTUAL  
PROCUREMENT  
SERIES**

**FEATURED PRIMES:**

**WEEK ONE**

**PROFESSIONAL SERVICES**

**FEBRUARY 7**

9:00 a.m. – 11:00 a.m.  
Zoom Meeting | [Register Here](#)

**WEEK TWO**

**CONSTRUCTION**

**FEBRUARY 16**

12:30 p.m. – 2:30 p.m.  
Zoom Meeting | [Register Here](#)

**TOPICS INCLUDE:**

- Insurance Requirements
- Bonding Requirements
- Common Mistakes
- How to Review a Bid
- Cost Estimating
- Proposal/Bid Tips & Tricks
- Teaming Readiness
- Financial Requirements
- Professional Liability
- Certification Requirements (DBE, SBE, LBE, etc.)

FOR QUESTIONS, CONTACT: BROOKLYN MOORE GREEN | [BPMGREEN@ACTRANSIT.ORG](mailto:BPMGREEN@ACTRANSIT.ORG)

## BREAKING BARRIERS IN THE MARINE INDUSTRY

**FREE VIRTUAL WORKSHOP**  
Wednesday, February 15, 2023 | 11:00 a.m. – 1:00 p.m. (PST)

[Register Here](#)

The San Francisco Bay Water Emergency Transportation Authority and Golden Gate Bridge, Highway & Transportation District will host an online Zoom workshop on seeking DISADVANTAGED BUSINESS ENTERPRISE (DBE) participation on Marine Engineering and Construction contracts. This workshop will explore the barriers for small businesses entering the marine field and ways to increase DBE & SBE participation on marine construction contracts. For questions, contact Terence Candell | [candell@watertransit.org](mailto:candell@watertransit.org)

**Experience, Licenses, and Certifications**  
Learn about specialized licenses and approved painting and welding certifications.

**Insurance**  
Learn about the insurance requirements to conduct dockside work or work on vessels.

**Federal Requirements Buy America**  
Learn about Buy America federal requirements for materials and supplies. Hear from the Federal Transit Administration give an overview on the Disadvantaged Business Enterprise (DBE) program.

**Upcoming Contracting Opportunities**  
Hear about upcoming contracting opportunities from the San Francisco Bay Water Emergency Transportation Authority, Golden Gate Bridge, Highway & Transportation District, and participating shipbuilders.

**PARTICIPATING FIRMS**

MARINE GROUP BOAT WORKS

# CALIFORNIA SUB-BID REQUEST ADS

Is requesting quotes from certified and qualified **DBE** and **DVBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBS/SERVICE PROVIDERS**  
Aggregates, Clearing & Grubbing, Concrete Pumping, Concreted-Rock Slope Protection, Construction Scheduling, Develop Water Supply, Dust Palliative/Site Prep, Electrical, Erosion Control (Temp), Fencing & Temp Fencing, Hydroseeding, Metal Railing, Reinforcing Steel, Rock Blanket, Rock Slope Protection, SWPPP, Temp Railing (Type K)

**SUPPLIERS**  
Concrete & Cement, Drainage Systems, Lumber, Pipe, Sand & Gravel, Storm Water Systems

**ENHANCED RECHARGE IN THE SANTA ANA RIVER BASINS –  
PHASE 1B /SAN BERNARDINO, CA**

**Spec No. 22-02**  
**REVISED BID DATE: February 7, 2023 at 10:00 a.m.**

All Quotes Due Prior

**Sukut Construction, LLC**  
4010 W. Chandler Avenue, Santa Ana, CA 92704  
Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC An Equal Opportunity Employer**

P.O. BOX 100 Folsom, CA 95763  
Phone: (916) 351-0457 Fax: (916) 351-1674  
Contact: John Pottenburgh  
Email: [johnp@srco.com](mailto:johnp@srco.com) & [estimating@srco.com](mailto:estimating@srco.com)

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Sub-Bids Requested From MBE, WBE, SBE, SBRA, LSAF, HUB Subcontractors & Suppliers for:

**OWNER: PARADISE IRRIGATION DISTRICT**  
**ZONE A PUMP STATION & TRANSMISSION MAIN PROJECT, PROJECT NO.17-041**  
**BIDDING FEBRUARY 23, 2023 AT 2PM**  
**ADDENDUM NO.1 ISSUED 1/19/2023**

**Scope Of Work:** New Treated Water Pump Station and Force Main.

**DBE Work Available/ Items of Work:**

- Pipe, Valve, and Fitting supply • Plumbing fixtures supply • Aggregate supply • Concrete supply • Concrete Reinforcing Install • HVAC • Electrical • AC Paving • Masonry Wall
- Metal Roof • Insulation • Door supply • Painting • Trucking • Misc Metals supply • Structural steel supply • Structural steel install

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project. Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



# CALIFORNIA SUB-BID REQUEST ADS

## KJ Woods Construction, Inc.

is requesting quotes from certified DBE/LBE businesses for City & County of San Francisco, Folsom Area Stormwater Improvements – Soma and Mission Districts Sewer Replacement  
**Due 2/9/23 @ 2 PM**

We are seeking subs/suppliers of Traffic Control, Paving, Grinding, Install Concrete Flatwork, Manholes And Junction Structures, Excavation, Shoring, Trucking, Saw Cutting, Install Vcp Pipe, Sewer Bypass, Television Inspection, Jack And Bore, Microtunneling And Water Main Excavation / Installation.

Payment & performance bonds may be required. Subs are encouraged to contact Annette Andrade [office@kj-woods.com](mailto:office@kj-woods.com) / 415.759.0506 for info/assist with insurance reqs, bonding, lines of credit, equipment or instructions to obtain plans/specs at no cost

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909  
Phone: (925) 829-9220 / Fax: (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: DAVID CZECH  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:

**CALTRANS ROUTE 80 - FOR CONSTRUCTION ON STATE HIGHWAY IN PLACER COUNTY IN ROSEVILLE FROM 0.1 MILE WEST OF RIVERSIDE AVENUE OVERCROSSING TO 0.3 MILE EAST OF DOUGLAS BOULEVARD OVERCROSSING AND IN ROCKLIN FROM 1.1 MILE WEST OF ROCKLIN ROAD UNDERCROSSING TO ROCKLIN ROAD UNDERCROSSING**  
Contract No. 03-3F23U4, Federal-Aid Project ACIM- 0803(252)E  
Disadvantaged Business Enterprise Goal Assigned 22%

OWNER: STATE OF CALIFORNIA – DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816  
**Revised Bid Date: January 26, 2023 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: AC Dike, Biologist Consultant, Bridge and Retaining Walls, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Signs, Electrical, Emulsion Supplier, Erosion Control, Fencing, Hazardous Material, Landscaping, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Structure, Roadside Signs, Rumble Strip, Sign Structure, Soundwall (Masonry), Striping, Survey/Staking, SWPPP Prep/ Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Traffic Control Systems, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open grade) Material and Rubberized HMA (Gap Grade) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABrd0ba51_kN3GtAESfBUoa?dl=0) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909  
Phone: (925) 829-9220 / Fax: (925) 803-4263 • Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: DAVID CZECH  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:

**CALTRANS ROUTE 4 - FOR CONSTRUCTION ON STATE HIGHWAY IN CONTRA COSTA COUNTY IN AND NEAR CONCORD AND PITTSBURG FROM 0.3 MILES EAST OF PERALTA ROAD UNDERCROSSING TO LOVERIDGE ROAD OVERCROSSING**

Contract No. 04-2K7204, Federal Aid Project No. ACNH-P004(161)E  
Disadvantaged Business Enterprise Goal Assigned is 24%  
OWNER: STATE OF CALIFORNIA – DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816  
**BID DATE: January 26, 2023 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: AC Dike, Cold Plane, Concrete Barrier, Construction Area Signs, Electrical, Emulsion Supplier, Erosion Control, Foam AC Recycling, Hazardous Material, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, PCC Grinding, PCC Paving, Roadside Signs, Sign Structure, Soil Nail, Striping, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Traffic Control Systems, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material and Rubberized HMA (Gap Grade) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABrd0ba51_kN3GtAESfBUoa?dl=0) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

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**Gallagher & Burk, Inc.**  
344 High Street • Oakland, CA 94601  
Phone: (510) 261-0466 • FAX (510) 261-0478  
Estimator: VICTOR LE • Website: [www.gallagherandburk.com](http://www.gallagherandburk.com)

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

**14th STREET SAFE ROUTE IN THE CITY**  
Project No. 1003959, Federal Project No. ATPL 5012(154)  
Disadvantaged Business Enterprise Goal Assigned is 25%  
OWNER: CITY OF OAKLAND – 1 Frank H. Ogawa Plaza, Room 104, Oakland, CA 94612  
**REVISED BID DATE: February 2, 2023 @ 2:00 P.M.**

GBI is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, DELINEATION, ELECTRICAL, LANDSCAPING/IRRIGATION, SITE FURNISHING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SLURRY SEAL, MICROSURFACING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the Dropbox site at

<https://www.dropbox.com/sh/m5i7d8y5irra1s/AAqGa-tcqZV8hFik9fw5Qofa?dl=0>  
or from the Owner's site at <https://www.oaklandca.gov/services/active-closed-opportunities> or <http://cpllist.com/plans/?Oakland/city/9392>

Fax your bid to (510) 261-0478 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a Prevailing Wage Job. GBI is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909  
Phone: (925) 829-9220 / Fax: (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: VICTOR LE  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:

**CALTRANS ROUTE 87 – CONSTRUCTION ON STATE HIGHWAY IN SANTA CLARA COUNTY IN SAN JOSE FROM ROUTE 85/87 SEPARATION TO 0.1 MILE NORTH OF JULIAN STREET UNDERCROSSING**  
Contract No. 04-4J9104, Federal Aid Project No. ACNH-P087(034)E  
Disadvantaged Business Enterprise Goal Assigned is 23%

OWNER: STATE OF CALIFORNIA – DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816  
**REVISED BID DATE: February 1, 2023 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BRIDGE DECK RESURFACING, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, DELINEATORS, CRASH CUSHION, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, FENCING, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, ROADSIDE SIGNS, RUMBLE STRIP, SOIL DENSIFICATION, SIGN STRUCTURE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABrd0ba51_kN3GtAESfBUoa?dl=0) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 or email to [dgcestimating@desilvagates.com](mailto:dgcestimating@desilvagates.com) to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

# CALIFORNIA SUB-BID REQUEST ADS

**EVRA Construction, Inc.**

We are requesting bid quotations from all subcontractors and suppliers and DVBE Subcontractors/Suppliers for the following

**Tenant Improvement at District Office, Arroyo Center,  
5758 & 5794 W. Las Positas Blvd, Pleasanton, CA 94588**  
**Bid Date: 02/09/2023 @ 2:00 pm.**

Please fax or e-mail us your Bid proposal at least 2 hours prior to the Bid Opening.

Please note: all Subs above \$150,000 might require bonds.

**EVRA Construction, Inc.**  
2227-26th Ave, San Francisco, CA 94116.  
Estimator: **Alex Yunak**  
Phone: 415-467-1336; Fax: 415-467-1356  
e-mail: [alex@evraconstruction.com](mailto:alex@evraconstruction.com)



**B&W**

An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified DBEs for the following project:

**Caltrans 04-3J0704**  
**Route 80 in Hercules and Crockett from Route 80/4 Separation to 0.1 Mile West of Crockett Viaduct**  
**Project ID 0415000077-04-CC-80-10-1/13.5 - Contra Costa County**  
**NEW Bid Date: January 31, 2023, 2:00 PM (Original Bid Date: 1/11/2023)**  
**\*\*Bidding Electronically. Quotes need to be received by 11:00am on bid day\*\***

**CONTACT:**  
**Debby Pannell**  
**Brosamer & Wall Inc.**  
1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596  
PH: 925-932-7900 • FAX: 925-279-2269 • [estimating@brosamerwall.com](mailto:estimating@brosamerwall.com)

**PROJECT SCOPE:** Remove PCC and AC, place PCP and AC Resurfacing  
Construct Concrete Barriers and Barrier Slab, Cold Plane and Overlay

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to:

AC Dike; AC Grinding; Aggregate Base; Alternative Crash Cushion System; Clearing & Grubbing; Grind Concrete Pavement; Concrete; Concrete Barrier; Demolition; Construction Area Signs; Electrical; Erosion Control; Guardrail; Hazardous Waste Collection and Disposal; HMA Paving; RHMA Paving; Hydroseeding; Joint Seal; Landscaping; Lead Compliance Plan; Maintaining Existing Traffic Management System Elements; Minor Concrete; Noise Monitoring; Pavement Marker; Precast Concrete; QC/QA Testing; Remove/Dump Broken Concrete; Roadside Signs; Roadway Excavation; Street Sweeping; SWPPP; Traffic Control; Traffic Monitoring Systems; Traffic Striping & Marking

**Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.**

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification if applicable, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract and must be active at time of bid. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed for free at the Caltrans website: <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php>. B&W will also make plans & specs available electronically. Please email Debby Pannell at [dpannell@brosamerwall.com](mailto:dpannell@brosamerwall.com) for a free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. **\*\*Submit ALL Bid/Quotes via email to [estimating@brosamerwall.com](mailto:estimating@brosamerwall.com) or via fax at 925-279-2269 and if applicable submit a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please Include your CSLB License Number, DIR Registration Number, and if applicable DBE Certification Number on all bid/quotes.** Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before January 27, 2023 ~~~ B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER ~~~



**Mountain Cascade Inc.**  
555 Exchange Court, Livermore, CA 94550  
(925) 373-8370, Fax (925) 373-0940

**Project: Wastewater Treatment Plant Improvements**  
**State Project No. C-06-8124-210**  
**Owner: City of Firebraugh**  
**Bid Date: February 2nd, 2023 @ 1:30 PM**

**We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:**  
CONCRETE, HANDRAILS, HATCHES, PAINTING/COATING, ELECTRICAL -BUILDING, CONTROL PANELS, GENERATORS/SWITHCGEAR, PIPE SUPPLIERS, DRAINIGN PIPE SUPPLIERS, EARTHWORK, PUMPS .

**Project Description:**  
The project includes, but not limited to, construct a aerated lagoon reactor by installing a floating chain aeration activated sludge plant.

**Engineers Estimate: \$14- \$16 MIL**  
[estimating@mountaincascade.com](mailto:estimating@mountaincascade.com)

**Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.**

Mountain Cascade Inc. is an Equal Opportunity Employer / California License # 422496  
**This is Part of a Good Faith Outreach. Your response is greatly appreciated**



**Mountain Cascade Inc.**  
555 Exchange Court, Livermore, CA 94550  
(925) 373-8370, Fax (925) 373-0940

**Project: Construction on State Highway in Fresno County in and near Fresno from**  
**Clovis Avenue Overcrossing to Temperance Avenue Undercrossing**  
**Contract No. 06-1A3204**  
**Owner: Caltrans**  
**Bid Date: February 7th, 2023 @ 2:00 PM**  
**DBE Goal: 21%**

**We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:**  
ASPHALT, AGGREGATES, CONCRETE MATERIAL, DRAINING SYSTEMS PIPE SUPPLIERS, STORM WATER SYSTEMS PIPE SUPPLIERS, AC DIKES, AC OILS, ASPHALT GRINDING, CHIPSEAL/SLURRY SEAL, CONCRETE FLATWORK, CONSTRUCTION AREA SIGNS, EROSION CONTROL, K-RAIL, SWPP PLAN ONLY, TRAFFIC CONTROL, TRUCKING.

**Project Description:**  
The project includes, but not limited to, remove guardrail, pave HMA pad and construct concrete median barrier.

**Engineers Estimate: \$4.1 MIL**

**Plans and specs can be obtained on:** <http://ppmoe.dot.ca.gov/des/oe/weekly-ads>  
**Or contact:** [estimating@mountaincascade.com](mailto:estimating@mountaincascade.com)

**Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.**

Mountain Cascade Inc. is an Equal Opportunity Employer / California License # 422496  
**This is Part of a Good Faith Outreach. Your response is greatly appreciated**



**Mountain Cascade Inc.**  
555 Exchange Court, Livermore, CA 94550  
(925) 373-8370, Fax (925) 373-0940

**Project: Zone A Pump Station & Transmission Main Project**  
**Job No. 17-041**  
**Owner: Paradise Irrigation District**  
**Bid Date: February 14th, 2023 @ 1:00 PM**

**We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:**  
ASPHALT,AGGREGATES, PIPE SUPPLIERS, PUMPING PLANT ELECTRICAL EQUIPMENT, HAVAC/MECHANICAL, STORM WATER SYSTEMS PIPE SUPPLIERS, DRAINING SYSTEMS PIPE SUPPLIERS, TRENCH,PUMPS, METSAL ROOF, SLURRY BACKFILL .

**Project Description:**  
The project includes, but not limited to, the construction of the Zone A Pump Station and the Zone A transmission main, improvements to pump station 2.

**Engineers Estimate: \$6.3 MIL**

**Plans and specs can be obtained on:** [ebidboard.com](http://ebidboard.com)  
**Or contact:** [estimating@mountaincascade.com](mailto:estimating@mountaincascade.com)

**Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.**

Mountain Cascade Inc. is an Equal Opportunity Employer / California License # 422496  
**This is Part of a Good Faith Outreach. Your response is greatly appreciated**



**Mountain Cascade Inc.**  
555 Exchange Court, Livermore, CA 94550  
(925) 373-8370, Fax (925) 373-0940

**Project: Construction on State Highway in Stanislaus County in Waterford from**  
**0.1 Mile West of Reinway Avenue to 0.1 Mile East of F Street**  
**Contract No. 10-1G4204**  
**Owner: Caltrans**  
**Bid Date:February 15th, 2023 @ 2:00 PM**  
**DBE Goal: 22%**

**We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:**  
ASPHALT, AGGREGATES, DRAINING SYSTEM PIPE SUPPLIERS, STORM WATER SYSTEMS PIPE SUPPLIERS,PRECAST MATERIALS, ASPHALT GRINDING, CONCRETE FLATWORK, CONSTRUCTION AREA SIGNS, ELECTRICAL-STREET LIGHTS/TRAFFIC SIGNALS/LOOPS, ENVIRONMENTAL SERVICES, EROSION CONTROL, HYDROSEEDING, STRIPING, SWPP PLAN ONLY, TRUCKING.

**Project Description:**  
The project includes, but not limited to, widen shoulder, construct sidewalks, and install curb ramps.

**Engineers Estimate: \$3.6 MIL**

**Plans and specs can be obtained on:** <http://ppmoe.dot.ca.gov/des/oe/weekly-ads>  
**Or contact:** [estimating@mountaincascade.com](mailto:estimating@mountaincascade.com)

**Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.**

Mountain Cascade Inc. is an Equal Opportunity Employer / California License # 422496  
**This is Part of a Good Faith Outreach. Your response is greatly appreciated**



**Mountain Cascade Inc.**  
555 Exchange Court, Livermore, CA 94550  
(925) 373-8370, Fax (925) 373-0940

**Project: Salinas River Segment of recycled Water Distribution System**  
**Client Project No. 11104A10**  
**Owner: City of Paso Robles**  
**Bid Date: February 2nd, 2023 @ 3:00 PM**

**We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:**  
AGGREGATES, ASPHALT, SLURRY, PIPE SUPPLIERS,DIRECTIONAL DRILLING, ENVIRONMENTAL SERVICES, EROSION CONTROL, SURVEYING, FENCING,HYDROSEEDING, TRUCKING.

**Project Description:**  
The project includes, but not limited to, constructing a segment of 24" DIP and 26" HDPE recycled water piping between the City's Wastewater Treatment Plant and the River Oaks neighborhood using horizontal directional drilling under the Salinas River and open cut construction.

**Engineers Estimate: \$3.8 MIL**

**Plans and specs can be obtained on:** [www.ciplist.com](http://www.ciplist.com)  
**Or contact:** [estimating@mountaincascade.com](mailto:estimating@mountaincascade.com)

**Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.**

Mountain Cascade Inc. is an Equal Opportunity Employer / California License # 422496  
**This is Part of a Good Faith Outreach. Your response is greatly appreciated**



# CALIFORNIA SUB-BID REQUEST ADS

## CAHILL CONTRACTORS LLC

requests bids from CERTIFIED SBE / San Francisco LBE Subcontractors for 100% Schematic Design, Design-Build Early Trades: Shoring, Drilled Piers/Piles, and Structural Concrete ONLY.

850 TURK

850 Turk Street, San Francisco, CA 94102

This project has construction workforce, prevailing wage, and local hiring requirements.

**BID DATE: 2/23/23 @ 2PM**

**BID DOCUMENTS:** All documents on BuildingConnected

**CONTACT:** Wendy Kirton at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com) for access to documents, (415) 677-0611.

## ANVIL BUILDERS INC.

1550 Park Ave. Emeryville, California 94608.  
Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's Subcontractors and Suppliers for  
Project: Zone A Pump Station and Transmission Main Project  
Contract No: 17-041

**Bid Date: Thursday February 23, 2023 • Bid Time: 1:00 pm**

The Work is located in Paradise CA, at the Paradise Water Treatment Plant (13888 Pine Needle Drive), along Pine Needle Drive, Skyway and New Skyway (from Coutolenc Road to approximately 1000' west of Pentz Road) and adjoining roadways, and at Pump Station 2 (6650 Moore Road). The Project contemplated consists of the construction of the Zone A Pump Station (ZAPS) and the Zone A Transmission Main (ZATM), Improvements to Pump Station 2, and performing related required work. The project includes the following major components as identified on the Bid Form:

1. Mobilization and Demobilization to the site, including all temporary construction facilities
2. Trenching, sheeting, shoring, and bracing as required by Section 6707 of the California Labor Code
3. Stormwater Pollution Prevention Plan
4. Traffic Control measures on Pine Needle, Old Skyway, and New Skyway.
5. T-trench (52" – 60" Wide) Repaving (Unit Price, \$/LF)
6. 3" thick Lane Grind and Repave (Unit Price, \$/SF)
7. Installation of 16" ZATM including valves and fittings
8. Leak Testing and Disinfection of ZATM pipeline and appurtenances
9. Pump Station #2 improvements
10. Leak Testing and Disinfection of Pump Station #2 piping and appurtenances
11. ZAPS Civil Site Work
12. ZAPS Building Foundation
13. ZAPS Pumps and Installation
14. ZAPS Building Structure
15. ZAPS HVAC
16. ZAPS Site finishing work including gravel surfacing, stairway and sidewalk concrete, asphalt road repair within the limits of the WTP)
17. ZAPS floor drain system
18. ZAPS potable water system (W1)
19. ZAPS finished water system (FW)
20. Leak Testing and Disinfection of ZAPS W1 and FW piping and appurtenances
21. Electrical and Instrumentation installation
22. SCADA Integration
23. All remaining work including identification devices

Seeking all trades (but not limited to): Sawcutting, Asphalt and Concrete Demolition, Pipeline Installation, Structural Concrete, Asphalt Grinding and Paving, Mechanical Piping, Electrical, Structural Steel Roof Framing, Metal Roof Decking, Standing Seam Metal Roof, CMU Buildings, Trucking & Hauling, Striping, Slurry Seal, HVAC, Traffic Control, and requirements can be viewed at our office or by using the link below.

Please review all documents. By submitting a proposal your company agrees to Anvil Builders Inc standard subcontract.

<https://cplist.com/plan/?Paradise%20Irrigation%20District/agency/69/plan/4751>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to [estimating@anvilbuilders.com](mailto:estimating@anvilbuilders.com) / 415-285-5005.

## ANVIL BUILDERS INC.

1550 Park Ave. Emeryville, California 94608.  
Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's Subcontractors and Suppliers for  
Project: Main Wastewater Treatment Plant (MWWTP) Dechlorination Facility Improvements Phase 3  
Contract No: SD-431

**Bid Date: Wednesday, February 8, 2023 • Bid Time: 1:30 PM**

Work includes the following: (1) replacing tanks, piping, valves, appurtenances, (2) installing new HVAC system, (3) structural modifications to move a sump, install a new door and wall, close an existing door, and replace skylights and fans, (4) replace fencing, (5), new sump and piping, (6) new area lighting, (7) procuring all materials and supplies as needed to complete the work, and (8) other work as shown in the drawings and specifications. Estimated cost of this work is between \$1.6M and \$2.5M.

Seeking all trades (but not limited to): HVAC, Rebar, Fencing, Painting/Coating, Doors, Structural Steel, Metal Framing, Drywall, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://construction-bids.ebmud.com/SpecMain.aspx?SpecGN=8826&BidMode=Current>

Please review all documents. By submitting a proposal your company agrees to Anvil Builders Inc standard subcontract. For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to [estimating@anvilbuilders.com](mailto:estimating@anvilbuilders.com) / 415-285-5005.

Sub-Bids Requested from LBE, MBE, DBE, WBE, SBE, DVBE Subcontractors and Suppliers

Folsom Area Stormwater Improvements  
SOMA and Mission Districts Sewer Replacement  
Contract No. WW-719A – San Francisco Public Utilities Commission

**Bid Date: March 2, 2023 @ 2:00 P.M.**

For Subcontractors & Suppliers in the area of **Trucking, Grinding & Paving, Traffic Control and Concrete Work**

**Precision Engineering, Inc.**

1939 Newcomb Ave, San Francisco, CA 94124  
Ph: (415) 621-4882 x 100 • Fx: (415) 621-4812

Contact: Finbar Brody

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact

**Precision Engineering, Inc.** via phone

An Equal Opportunity Employer

## CWS Construction Group INC.

Lic 811153

1301 Grant Ave, Suite 1 • Novato, CA 94949

Phone: 415-599-5585 • Fax: 415-209-0228

E-Mail: [Charliejr.cws@gmail.com](mailto:Charliejr.cws@gmail.com)

Invitation to bid as Subcontractor, supplier or vendor

Certified DVBE, DBE, MBE, SBE, LBE, WBE Contractors are encouraged to bid.

**Subtrades Needed:** Demo, concrete, cast in place concrete, structural steel framing, metal decking, cold formed metal framing, metal fabrications, architectural woodwork, sheet waterproofing, thermal insulation, weather resistive barriers, below grade vapor retarders, manufactured standing seam roofing, metal wall panels, flashing and sheet metal, joint sealants, hollow metal doors and frames, access doors and panels, overhead coiling doors, aluminum windows, unit skylights, door hardware, glazing, gypsum board assemblies, tiling, acoustical ceilings, resilient base, resilient tile flooring, fiberglass wall panels, painting and coating, high performance coatings, signage, wire mesh partitions, protective wall coverings, toilet accessories, fire extinguisher cabinets, metal lockers, metal storage shelving, fire protection, plumbing, HVAC, electrical, communications, security, fire alarm, earth moving, trenching, base courses, asphalt paving, concrete paving, parking bumpers, pavement markings, tactile warning surfaces, decorative metal fences and gates, irrigation, planting, water utilities, sanitary sewerage, stormwater conveyance

**Project Name:** Petaluma Construction Center

**Bids Due:** February 16th, 2023 10:00 A.M

**Scope Of work:** New building and associated site work.

**Bid Documents:** Available upon Request

**Participation Goals:** DVBE, DBE, LBE, MBE, SBE, WBE are encouraged to Bid

Please Contact Charlie Slack at [bidscws@gmail.com](mailto:bidscws@gmail.com) for contract documents Please Submit All Proposals

To: Charlie Slack [bidscws@gmail.com](mailto:bidscws@gmail.com)

Or fax: 415-209-0228

For More information please call 415-599-6545

**DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?**

**EMAIL AD COPY TO NABIL VO AT [NVO@SBEINC.COM](mailto:NVO@SBEINC.COM)**

**3 ADS FOR ONE PRICE**

A paid ad that you run in the Thursday SBE Weekly Newspaper will run again on Friday in the eNewsletter for free.

The ad will also be posted on our website, for free. It will stay online until the bid date.

(Proof of Publication will be included for all)

SMALL BUSINESS EXCHANGE, INC.  
1160 Battery Street East  
Suite #100  
San Francisco, CA 94111  
Phone: 800-800-8534 • Fax: 415-778-6255  
[www.sbeinc.com](http://www.sbeinc.com)

# Celebrating A Legend: Gerald W. Johnson, publisher of Small Business Exchange



Valerie and Gerald Johnson



Estela Tarano, then president of the Bay Area Contract Compliance Officers Association, Inc., chatting with Gerald W. Johnson at a banquet in his honor in the Bay Area.

**Continued from page 1**

Civic Progressive Union and took the protest to San Francisco's theatre district where he conducted his initial picket line as a solo effort (his friends didn't show up). Eventually, the local NAACP joined in with its support.

But it didn't stop there. Johnson organized in the Carpenters Union to get more Black business agents hired. And most notably, he got renaissance man Paul Robeson booked into a local Black church to perform at a time when Robeson was blacklisted in the U.S. and unable to secure concert bookings.

By the mid-1970s, the United Minority Business and Professional Association, founded by Johnson and under his direction, negotiated an affirmative action program for the reconstruction of San Francisco's public schools (aptly called ABLE: Asian-Black-Latino Enterprises). (Reference: The Post-war Struggle for Civil Rights, African-Americans in San Francisco, 1945-1975, by Paul T. Miller.)

And there is SBE, which boasts three online and print publications covering the nation from coast to coast.

"SBE was founded with the explicit purpose of providing small (minority-, woman-, disadvantaged-, dis-

abled-, disabled-veteran- and veteran- owned) businesses with access to information that enables them to successfully enter and compete in the U.S. economy.

*"The goal was to provide a communications network that would serve as an alternative to the "old-boy network." As such, the SBE communication network is designed to cut across the many institutions that house information and to put small businesses in direct contact with the information they need to successfully compete for private and public-sector contracting opportunities."*

— SBE, Inc.

Happy Birthday, sir.

A beautiful and expansive biography of Gerald Johnson can be found here:

[www.sbenortheast.com/cms.cfm?fuseaction=news\\_detail&articleID=616&pageID=164](http://www.sbenortheast.com/cms.cfm?fuseaction=news_detail&articleID=616&pageID=164)

*NOTE: Kato Cooks is a lot of things. Among them is journalist, editor, and writer. He is also a professional member of the National Association of Black Journalists and the National Press Photographers Association. His short, illustrated biography of his father Raymond Cooks Sr., called Burnt's Battery, is scheduled for release in the summer of 2023.*

WE BUILD COMMUNITIES! (SM)



**HAPPY BIRTHDAY  
GERALD  
JOHNSON**  
The Champion of  
Diversity!

**KATO COOKS, CO-FOUNDER  
AND EXECUTIVE DIRECTOR**

Construction Contractors Alliance, Inc

**LONG BEFORE THE WORLD KNEW HIM AS AN ARTIST, YOUNG ROBESON HAD ACHIEVED FAME AS AN ATHLETE. ONE OF THE GREATEST FOOTBALL PLAYERS OF ALL TIME, HE WAS SELECTED ALL AMERICAN END BY THE LATE WALTER CAMP.**

**NO "DUMB ATHLETE" AN HONOR STUDENT, A KAPPA MAN AT RUT**

**PAUL ROBESON**  
ACTOR, ARTIST, ATHLETE.

**INTERNATIONALLY FAMOUS AS A CONCERT ARTIST, PAUL LOVES TO SING THE SONGS OF THE PEOPLE. ALWAYS IN DEMAND FOR THE STAGE, SCREEN AND RADIO, HE NOW DEVOTES HIS TALENTS TO THE WAR EFFORT, BY SINGING AT BOND RALLIES, AND FOR THE BOYS IN THE ARMED FORCES.**

**PROBABLY BEST KNOWN FOR HIS BRILLIANT PORTRAYAL OF THE MAD RULER. IN O'NEILL'S "EMPEROR JONES" ROBESON HAS LONG BEEN A GREAT FAVORITE ON THE**



# CALIFORNIA SUB-BID REQUEST ADS

## SKANSKA

Subcontractor/Supplier Bids/Proposals Requested  
 Owner: California Department of Transportation  
 Caltrans Contract Number: 08-1C08U4  
**Proposal Due Date: February 16, 2023 – 2:00 PM**  
 DBE-22%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

### Construction on State Highway 10 In Riverside County from Wiley Well Road to the California/Arizona State Line

Plans & Specs can be accessed and downloaded online at: Caltrans Office of Engineer Contractor's Corner.  
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-1C08U4>

Requested scopes include, but are **not limited** to the following and should be based on the Contract and its amendments: Develop Water Supply, Construction Area Signs, Traffic Control System, Striping, PCMS Boards, Radar Speed Feedback Signs, Temporary Railing, Temporary Traffic Screen, Implement BMP, SWPPP, Temporary Erosion Control, Street Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Contractor-Supplied Biologist, Clear and Grub, Roadway Excavation, Shoulder Backing, Structure Excavation, Structure Backfill, Imported Borrow, Erosion Control, Class 2 Aggregate base, Prime Coat, Hot Mix Asphalt, Rubberized Hot Mix Asphalt, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, Remove Base And Surfacing, CIDH Piling, Structural Concrete, Paving Notch Extension, Drill And Bond Dowel, Joint Seal, Bar Reinforcing Steel, Remove Asphalt Concrete Surfacing, Prepare Concrete Bridge Deck Surface, Furnish and Place Polyester Concrete Overlay, Bridge Removal, Storm Drain, Rock Slope Protection, RSP Fabric, Minor Concrete, Fencing, Guardrail Systems, Roadside Signs, Concrete Barrier, Rumble Strip, Electrical Systems, Trucking, Water Truck, Ready-mix Concrete, Saw Cutting, Rip Rap, Noise Monitoring, Landscape, Remove Asphalt Concrete Pavement, Driven Pile, Prestressing, Shotcrete, Slope Paving, Pre/Post Construction Survey, Isolation Casing, Survey Monument, Anti-Graffiti Coating, Cement, Fly Ash, Admixtures, Concrete Aggregates, Tie Bars, Dowels & Cure.

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
 EEO/AA/Vet/Disability Employer  
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360, Fax: (951) 788-2449  
 Lead Estimator: Joe Sidor • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

## W.E. O'NEIL

W.E. O'Neil Construction Co. of California  
 909 N. Pacific Coast Highway, Suite 400 El Segundo, CA 90245

Requests quotes from qualified and certified Subcontractors, and/or Suppliers seeking to participate on the following project at Los Angeles International Airport (LAX), Los Angeles, CA

Midfield Satellite Concourse South Project  
 Los Angeles World Airports  
 Owner: Los Angeles World Airports, City of Los Angeles

**RFIs Due: February 22, 2023**  
**Bids Are Due: March 7, 2023**  
 Bids: [weocabids@weoneil.com](mailto:weocabids@weoneil.com)

W.E. O'Neil requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Local Business Enterprise (LBE), and Disabled Veteran Business Enterprise (DVBE) for the following scopes, but not limited to:

**DIVISION 1** - On Site K Rail, Fence, Lighting, Utility Locating, Potholing, Shuttling, Final Cleaning, Temp Water **DIVISION 2** - Demolition, Shoring, Grading, Erosion Control, Asphalt Paving, Pavement Markings, Pavers, Site Concrete, Methane Barrier **DIVISION 3** - Cast-In-Place Concrete, Rebar **DIVISION 4** - Masonry **DIVISION 5** - Structural Steel, Misc Metals, Stairs, Metal Deck, Ornamental Metals, Expansion Joints **DIVISION 6** - Rough Carpentry, Finish Carpentry, FRP, Brise Soleil **DIVISION 7** - Waterproofing, Insulation, Fireproofing, Firestopping, Composite Panels, Roofing, Flashing & Sheet Metal, Joint Sealants **DIVISION 8** - Doors & Frames, Access Doors, Smoke Doors, Mirrors **DIVISION 9** - Lath/Plaster, Drywall & Framing, Tile, Terrazzo, Acoustic Ceilings, Floor Coverings, Epoxy Coatings, Painting **DIVISION 10** - Toilet Partitions/Accessories, Signage, Fire Extinguishers **DIVISION 13** - Passenger Boarding Bridges, Baggage Handling Systems **DIVISION 14** - Elevator **DIVISION 15** - Fire Protection, Plumbing, HVAC, BAS Controls **DIVISION 16** - Electrical, Security, Fire Alarm, Voice & Data, ERCCS/DAS, Temp Power

Certified thru, but not limited to, any of the following agencies <http://bca.lacity.org>; [www.metro.net](http://www.metro.net); [www.dot.ca.gov](http://www.dot.ca.gov)  
 Plans and specifications can be viewed electronically at: <https://mcsouthoutreach.weoneil.com>

**Requirements:** W.E. O'Neil Construction Co. of California ("WEO") will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBEs. WEO is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement.

Non-DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs. Plans are available for viewing through the bid due date. Please contact W.E. O'Neil for any assistance in bonding, insurance, equipment, materials and/or supplies.

Attn: **Jim Fulton**, Chief Estimator  
[jfulton@weoneil.com](mailto:jfulton@weoneil.com)  
 Phone (310) 844-8304

#### Questions:

Attn: **Kevin Covate**, Project Director  
[kcovate@weoneil.com](mailto:kcovate@weoneil.com)  
 Phone (310) 643-7900

All project information and updates are provided on the LAX Midfield Satellite Concourse South project website:  
<https://mcsouthoutreach.weoneil.com>

Subcontractors must possess & provide current California contractor's license number & DIR Registration number. Davis-Bacon Act and California prevailing wage requirements Disadvantaged Business Enterprise (49 CFR 26/23) requirements.

An Equal Opportunity Employer  
 CA Lic. 494031 // DIR #: 100003893  
 W.E. O'Neil IS AN EQUAL OPPORTUNITY EMPLOYER.

## WEBCOR

Request for Quotes from Subcontractors & Business Enterprise Subcontractors Certified as MBE, WBE, OBE, SBE, LBE, and DVBE Firms

Project: Administration Building and Jail Demolition & Redevelopment Project  
 Owner: Contra Costa County Public Works Dept. - Capital Projects  
 Work Packages: Painting & Wall Coverings, Signage  
 Location: Martinez, CA  
**Bid Due Date: February 10, 2023 Bid Time: 12:00 PM (PST)**

Webcor Builders is currently requesting bid proposals for the Contra Costa County Administration Building and Jail Demolition & Redevelopment Project to act as a Subcontractor for the listed Work Packages. Business Enterprise subcontractors and material suppliers must be a business enterprise certified as a MBE, WBE, OBE, SBE, LBE, and DVBE Firm in order to qualify for the contract's business enterprise participation goals on this project. Bid or material quotes are due no later than February 10, 2023, at 12:00 PM.

Work packages:

1. 09 91 00: Painting & Wall Coverings
2. 10 14 00: Signage

The project plans and specifications may be found online at Webcor's BuildingConnected Website. Interested Subcontractors please contact Alec Bangs via email at [abangs@webcor.com](mailto:abangs@webcor.com) or by phone at (510) 499-1458. 100% Payment and Performance Bonds may be required, and insurance will be required for this project. Assistance is available. Please contact Alec Bangs regarding assistance with these requirements.

Estimated construction start of these Packages: Reference Project Schedule (Exhibit H)  
 Estimated completion of these packages: Reference Project Schedule (Exhibit H)

**Please contact Alec Bangs and submit your bids/material quotes on or before February 10, 2023, at 12:00pm.**

Webcor Builders is an Equal Opportunity/Affirmative Action Employer.

## SKANSKA

Subcontractor/Supplier Bids/Proposals Requested  
 San Bernardino Valley Municipal Water District  
 SPEC 22-02

**Proposal Due Date February 7, 2023-10:00 AM**

Skanska is interested in soliciting in Good Faith with all DBE Subcontractors and Suppliers for the following project:

### Enhanced Recharge In The Santa Ana River Basins-Phase 1B Highland, CA

Plans and Specifications are available through registering on our plan site at:  
<https://app.buildingconnected.com/public/59b1c0096ab457007e09292>

Requested scopes include, but are **not limited** to the following and should be based on the Contract and its amendments: Site Security, Traffic Control, Signs, Fence, SWPPP, Readymix, Concrete Removal, Saw Cutting, Clearing and Grubbing, Excavation, Riprap, Aggregate Base Course, Material Processing, Geotextile, Irrigation, Seeding, Testing & Inspection, Survey, Electrical & Instrumentation, Rebar, Trucking, Equipment Rental, Erosion Control, Reinforced Concrete Piping, Structural Concrete, Surveying, Slide Gates

Accepted Disadvantaged Business Enterprises specific to this project are:

- Entities owned and/or controlled by socially and economically disadvantaged individuals as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note) (10% statute), and Public Law 102-389 (42 U.S.C. 4370d) (8% statute), respectively;
- Minority Business Enterprise (MBE) - entities that are at least 51% owned and/or controlled by a socially and economically disadvantaged individual as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note), and Public Law 102-389 (42 U.S.C. 4370d), respectively.
- Women Business Enterprise (WBE) - entities that are at least 51% owned and/or controlled by women.
- Small Business Enterprise (SBE);
- Small Business in a Rural Area (SBRA);
- Labor Surplus Area Firm (LSAF); or
- Historically Underutilized Business (HUB) Zone Small Business Concern or a concern under a successor program

Certifying DBE Firms:

Under the DBE Program, entities can no longer self-certify, and contractors and sub-contractors must be certified at bid opening. Contractors and sub-contractors must provide to the CASRF recipient proof of DBE certification. Certifications will be accepted from the following:

- The U.S. Environmental Protection Agency (USEPA)
- The Small Business Administration (SBA)
- The Department of Transportation's State implemented DBE Certification Program (with U.S. citizenship)
- Tribal, State and Local governments
- Independent private organization certifications If an entity holds one of these certifications, it is considered acceptable for establishing status under the DBE Program

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible.

Insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. All Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Please include CSLB License Number and DIR Number on all quotes submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
 EEO/AA/Vet/Disability Employer  
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360 • Lead Estimator: Cody Crow • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

**CALIFORNIA SUB-BID REQUEST ADS**

**WORKFORCE DEVELOPMENT**



**EAST BAY COMMUNITY ENERGY**  
 1999 Harrison Street, Suite 800 • Oakland, CA 94612  
 Contact: Mike Torres • Phone: 510-637-9290 • Email: [mike.torres@sixthdimensionpm.com](mailto:mike.torres@sixthdimensionpm.com)  
**Request for Prequalification: East Bay Community Energy Authority Tenant Improvement Project**

The East Bay Community Energy Authority, ("EBCE"), seeks to prequalify a pool of qualified General Contractors ("Contractor(s)" or "Firm(s)") from which to solicit bids for the renovation of an existing building that will become the new East Bay Community Energy Authority Headquarters ("Project"). EBCE has determined that all general contractors bidding the Project must be pre-qualified prior to submitting a bid on the Project. EBCE will determine which Contractors are eligible to bid on the Project through this Request for Prequalification ("RFP") process. Contractors interested in bidding this Project must fully and properly complete the prequalification questionnaire and provide all materials requested.

Prequalification Documents can be found at this web address or by contacting the contact above: <https://ebce.org/solicitations/>  
**Prequalification submittals are due no later than February 10th, 2023.**



**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710  
 Phone: 510-526-3424 • FAX: 510-526-0990  
 Contact: Jason Martin

**REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:**  
**Rock slope protection, roadway excavation, guardrails & vegetation control**  
**Hwy 505 Solano County**  
**Caltrans #04-0Q7104**  
**BID DATE: January 31, 2023 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Temporary Barrier System, Portable Changeable Message Sign, Alternative Temporary Crash Cushion, SWPPP, Sweeping, Treated Wood Waste, Clearing & Grubbing, Imported Topsoil, Cleaning, Inspecting, and Preparing Culvert, Rock Slope Protection, Guard Railing Delineator, Pavement Marker, Guardrail Systems, Vegetation Control (Minor Concrete), Striping, and Construction Materials

Jason Martin (510-809-3432 - [jmartin@ocjones.com](mailto:jmartin@ocjones.com)) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710  
 Phone: 510-526-3424 • FAX: 510-526-0990  
 Contact: Greg Souder

**REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:**  
**Cold plane AC, paving with RHMA, upgrade median CB and curb ramp**  
**Hwy 85/87 Separation, San Jose**  
**Caltrans #04-4J9104**  
**REVISED BID DATE: February 1, 2023 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Portable Changeable Message Sign, Movable Barrier System, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Temporary Concrete Washout, Asbestos Compliance Plan, Treated Wood Waste, Dust Control Plan, Clearing & Grubbing, Soil Densification (High Density Polyurethane), Cement Compaction Grout Injection, Planting & Irrigation, Geosynthetic Pavement Interlayer, AC Dike, Tack Coat, Cold Plane AC, Drill & Bond (Dowel Bar), Individual Slab Replacement (RSC), Grind Existing Concrete Pavement, Structural Concrete, Minor Concrete, Clean Expansion Joint, Joint Seal, Rapid Setting Concrete, Prepare Concrete Bridge Deck Surface, Polyester Concrete Overlay, Treat Bridge Deck, Bridge Removal, Trash Net, Detectable Warning Surface, Pre/Post Construction Surveys, Misc. Iron & Steel, Paint Curb, Fencing, Guard Railing Delineator, Pavement Marker, Storm Drain Systems, Overhead Signs, Roadside Signs, Guardrail Systems, Crash Cushion, Concrete Barrier, Striping & Marking, Maintain Existing Traffic Management System Elements During Construction, Electrical and Construction Materials

Greg Souder (510-809-3430 [gsouder@ocjones.com](mailto:gsouder@ocjones.com)) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

# Hiring a New Generation of Workers to Address the Construction Labor Shortfall



[ Article originally appeared in [www.constructionexec.com](http://www.constructionexec.com) ]

By James Barlow

The construction industry is coming to grips with a massive problem: finding, hiring and training the next generation of construction workers in the United States. Between the fallout from job loss due to the pandemic, the “Great Resignation” (where people increasingly and voluntarily quit their jobs) and an aging Baby Boomer workforce retiring in droves, the construction industry must immediately prioritize attracting a new workforce.

According to the Associated Builders and Contractors (ABC), construction faces a workforce shortage of over 650,000 workers in 2022 alone. They noted that since the end of the Great Recession, workers aged 25-54 had dropped 8%, while workers 55 and over have risen by 20%. With the average retirement age at 61 years old, a fifth of the industry could resign within the next six years.

Other factors contribute to the lack of attraction for skilled construction labor. Continuing supply chain issues due to the pandemic and rising inflation are making the overall price to construct in America much more expensive than in years past. That rising cost can affect the ability to recruit, train and retain top talent and pay competitive wages. And according to the U.S. Bureau of Labor Statistics, construction has the third highest death rate for jobs in the United States, making it less attractive than other careers.

So, how do we solve the shortfall? First, embracing new technologies that are making the construction industry more efficient is critical. According to McKinsey, technology adoption in construction is lower than in nearly every other industry. In addition, a study by BKnowledge noted that 60% of construction firms do not have a dedicated research and development budget, with 38% adding that they do not have the proper staff to support and adopt new technologies.

Despite some lack of current support, an evolution is coming. In the same McKinsey study, 60% of construction executives believe significant technological shifts will occur within the construction industry in the next five years. By investing in promising technologies and hiring the right team to manage these advances, construction labor jobs will become attractive to younger generations that are already technologically savvy, thus helping propel those companies forward.

Most importantly, the construction industry must make safety the No. 1 priority for every project. Unfortunately, there is a false notion of sacrificing safety for efficiency. Again, according to McKinsey, 98% of megaprojects face cost overruns by 80% and delays up to 20 months. These financial uncertainties and delays force construction companies to rush through projects to compensate for lost time and losses due to cost, schedule and technical problems.

Contractors should establish a safety training center that regularly engages team members in quality management, safety and leadership training programs. One company that has a safety training center, BZI, has made sure that safety is at the core of its business, which attracts workers.

Finally, the pandemic greatly emphasized the need for work-life balance. To recruit and retain talent, construction companies need to ensure their company culture is strong and rewards successes shared across organizations to learn, grow and celebrate one another. Regardless of market conditions, compensation should be at or above industry standard.

A constant truth in construction: there will always be a need for qualified labor workers. It's up to us to embrace the future and build our businesses around technologies that benefit our companies, our clients and our workers.

**SOURCE:** [www.constructionexec.com/article/hiring-a-new-generation-of-workers-to-address-the-construction-labor-shortfall](http://www.constructionexec.com/article/hiring-a-new-generation-of-workers-to-address-the-construction-labor-shortfall)



## PUBLIC LEGAL NOTICE ADVERTISEMENTS

### OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

#### NOTICE TO BIDDERS DOCUMENT 00 11 11

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the ("Contract"), **Project No. 70022**

#### Skyline High School Sewer Replacement 2115 Skyline Blvd, Oakland, CA, 94619

#### Project consists of:

Remove and replace existing sewer lines. Either excavate and remove the existing sewer lines and replace with HDPE pipe or the trenchless line replacement or pipe burst method with the same piping, using same pipe diameters as indicated on CCTV camera scoping. Reconnection to existing laterals, replacement of manholes as needed, removal of existing tree roots without damage to existing trees, and removal of excess materials from site. If excavation method is used, prior to installation of piping, compaction of existing soil to 95%, installation of 3/4 inch drain rock, 4 inches under pipe, 4 inches on sides, and 12 inch min. on top, remainder to be backfill material compacted to 95%. Testing of the new lines to be included. Existing surface finishes to be restored as was, in its entirety. All of the above work will be under the supervision of the inspector.

**Engineer's Estimate: \$410,000**

**Project Manager** is Marcus Board, who can be reached at: [marcus.board@ousd.org](mailto:marcus.board@ousd.org) and/or 510-277-6719.

**"The most qualified responsible responsive lowest bid shall be determined on the amount of the base bid."** The Owner reserves the right to add or deduct any of the additive or deductive items after the lowest responsible and responsive bidder is determined. The lowest bid shall be determined by the amount of the base bid.

This Contract is not subject to prequalification pursuant to Public Contract Code section 20111.6.

This Contract is subject to the District's Project Labor Agreement.

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: [ousd.org](http://ousd.org) > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA - Project Labor Agreement.

Contract Documents will be available for review on or after **January 18, 2023**, at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077

Email: [ebbp@eastbayblueprint.com](mailto:ebbp@eastbayblueprint.com).

Attn: Sandy. Online using the Plan Command System at [www.eastbayblueprint.com](http://www.eastbayblueprint.com) or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County  
McGraw Hill Construction Data  
San Francisco Builder's Exchange  
Reed Construction Market Data  
Contra Costa Builder's Exchange  
Marin Builder's Exchange

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division

2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

The Contract Time shall be **293** calendar days, and liquidated damages for delay shall accrue. The deadline for Completion is TBD. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk**  
**Facilities Planning & Management**  
**955 High Street, Oakland, CA 94601**

on **February 8, 2023**, before 2:00 p.m. on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. PLEASE NOTE: DUE TO COVID-19 BIDS WILL NOT BE OPENED. BID RESULTS WILL BE MADE AVAILABLE VIA EMAIL.

A mandatory pre-bid site visit will be held on **January 26, 2023**, at 10:30 a.m., at Front entrance of the Skyline School site. Bidders not attending the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Owner, or its designee, has determined that certain materials, services, products or things designated by specific brand or trade name shall not be subject to Public Contract Code section 3400(a) in order that a field test or experiment may be made to determine the product's suitability for future use; in order to match other materials, services, products or things in use on a particular Owner public improvement either completed or in the course of completion; in order to obtain a necessary item that is only available from one source; and in order to respond to an emergency declared by Owner.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class B-General Building and/or C36-Plumbing Contractor** license and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollars (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.

## December 2022 Closes Out a Year of Consecutive Monthly Job Growth in California

[ Article originally appeared in  
[www.gov.ca.gov](http://www.gov.ca.gov) ]

In December 2022, California saw job growth for the fifteenth consecutive month, adding 16,200 jobs and bringing year-over-year job growth to 621,400. The continued job gains were reflected across California's diverse economy as nine of the eleven industry sectors added jobs.

"California continues leading the nation's economy," said Governor Gavin Newsom. "December closed out a year of consecutive monthly job growth in 2022 – all as the state continues sending unprecedented support to working families with the largest tax refund in California history."

#### 2022 by the Numbers:

- Year-over-year, California added 621,400 jobs and grew at a 3.6% annual pace in December 2022, outpacing the nation's 3.0% annual gain.
- The education and health services, leisure and hospitality, professional and busi-

ness services, and trade transportation and utilities sectors had the highest year-over-year job growth in 2022.

#### December 2022 by the Numbers:

- California added 16,200 jobs in December – the fifteenth consecutive month of job growth in the state.
- California's December job gains reflected California's diverse economy, as gains remained well-distributed amongst nine of the eleven industry sectors.
- California's unemployment rate held steady at 4.1% in December – equaling the February 2020 unemployment rate, which is the month before the pandemic outbreak occurred.
- The state had 70,000 more jobs in December 2022 than it had entering the pandemic in February 2020.

**SOURCE:** [www.gov.ca.gov/2023/01/20/december-2022-closes-out-a-year-of-consecutive-monthly-job-growth-in-california/](http://www.gov.ca.gov/2023/01/20/december-2022-closes-out-a-year-of-consecutive-monthly-job-growth-in-california/)

## Construction industry technology predictions and what's ahead for 2023

### Continued from page 1

diversifying our revenue streams, we're now in the solar market. And looking at that, we've learned a lot from the general commercial construction side and leveraging technology, how can we build faster? But a big thing that we're seeing as a trend in this industry is looking at new roles and completely new organizational structures. You can even look at this panel. Since data is becoming such a big piece of our business, we're building differently, we're seeing technology positions coming into the C-suite and becoming more common, titles, and positions in companies across the industry. There's been a huge focus on technology. And while we talk a lot about BIM and virtual construction and all of that, it really comes down to data, and workflows, and recognizing that it starts at the top and making sure it trickles through our business. I'd argue that changes in [organizational] structures are a big pivot that we're seeing with all of our peers in the industry.

#### Construction industry topics that should be on your radar

**Burcin Kaplanoglu:** What is the one thing nobody's talking about that will have a major impact on the construction and engineering industry in the next five years?

**Jennifer Suerth:** The big one that I would say is insurance. I know we're starting to hear conversations, but I think it's more of a pipe dream where we say the more you use technology, maybe we'll see a trend of insurance premiums going down. The reality is when you look at some of the technologies helping us mitigate risk—we could talk IoT [the internet of things], we could talk sensors, any of that—we're seeing a lot of GCs and owners taking that on and carrying the brunt from a cost perspective because we see the value. I think we're going to start to see changes with insurance and insurance agents getting smarter.

That could be anything from adjusting premiums, or there are even startup insurance companies or bigger ones that are creating branches and saying, "Maybe we'll take on that sensor IoT cost because we believe that can help lower our risk as an insurer to help with premiums." It's a win-win for both parties. Another thing people think about is, "What if we're not doing things right? Could we be hurt by our insurance premiums?" Any of us on this panel could say we're hopefully doing all the right things and putting things in place. I'd like to say it's positive and a win-win.

**Jeff Yoders:** Jen is completely right. And the major construction insurers, the thing they love most is cost certainty. And these sensors, the better amounts of data that we're saving in databases, those are what enable them to give better rates. It is something that trickled up from, you put the sensor in your car for auto insurance and, it bothers you a little bit. And there's an app on your phone. They've been noticed by construction insurers and they're trying to apply them to all the processes we have, whether that's concrete trucks arriving to the site and having the right temperature or cranes making so many movements a day. All of the metrics are now being catalogued, and having that much data is very powerful for the insurance industry.

**Jim Barrett:** I'll build off what Keith was saying before about sustainability but go a little bit further in terms of the next five years for us. I think the next five years is about ESG—environmental social governance. There's a regulatory environment coming. We're seeing it because we're associated with more global organizations.

#### Visit the link below for the full article:

<https://blogs.oracle.com/construction-engineering/post/construction-technology-predictions-2023>



# FICTITIOUS BUSINESS NAME STATEMENTS

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2023-0399202

Fictitious Business Name(s):  
**Nimble Auto Sales**  
Address  
**264 Oak Street #2, San Francisco, CA 94102**  
Full Name of Registrant #1  
**Moor Ventures LLC (CA)**  
Address of Registrant #1  
**264 Oak Street #2, San Francisco, CA 94102**  
This business is conducted by  
**A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.  
Signed: **David Castro**  
This statement was filed with the County Clerk of San Francisco County on **01-10-2023**

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**01-10-2023**  
**01/12/23 + 01/19/23 + 01/26/23 + 02/02/23**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2023-0399167

Fictitious Business Name(s):  
1.) **One Studios**  
2.) **Event Visual**  
3.) **Bach2Smooth**  
4.) **One Entertainment**  
5.) **Fight 4 Your Life**  
6.) **West Shiznik**  
Address  
**945 Taraval Street #234**  
**San Francisco, CA 94116**  
Full Name of Registrant #1  
**One Studios, Limited Liability Co (CA)**  
Address of Registrant #1  
**945 Taraval Street #234**  
**San Francisco, CA 94116**  
This business is conducted by  
**A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-01-2022**.  
Signed: **Bryan Bachar**  
This statement was filed with the County Clerk of San Francisco County on **01-09-2023**

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**01-09-2023**  
**01/12/23 + 01/19/23 + 01/26/23 + 02/02/23**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2023-0399148

Fictitious Business Name(s):  
**Plautz SF Properties**  
Address  
**155 Eureka Street, Apt 2, San Francisco, CA 94114**  
Full Name of Registrant #1  
**Daniel Welsh Plautz**  
Address of Registrant #1  
**155 Eureka Street, Apt 2, kSan Francisco, CA 94114**  
This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-03-2023**.  
Signed: **Daniel Plautz**  
This statement was filed with the County Clerk of San Francisco County on **01-05-2023**

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**01-05-2023**  
**01/12/23 + 01/19/23 + 01/26/23 + 02/02/23**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2023-0399290

Fictitious Business Name(s):  
**Sam's Dog Grooming**  
Address  
**63 Lois Ln**  
**San Francisco, CA 94134**  
Full Name of Registrant #1  
**Osamu Mekaru**  
Address of Registrant #1  
**63 Lois Ln**  
**San Francisco, CA 94134**  
This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-02-2023**.  
Signed: **Osamu Mekaru**  
This statement was filed with the County Clerk of San Francisco County on **01-20-2023**

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**01-20-2023**  
**01/26/23 + 02/02/23 + 02/09/23 + 02/16/23**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0399075

Fictitious Business Name(s):  
**Saturday Design Studio**  
Address  
**601 4th Street, Unit #21**  
**San Francisco, CA 94107**  
Full Name of Registrant #1  
**Alex Sabato**  
Address of Registrant #1  
**601 4th Street, Unit #21**  
**San Francisco, CA 94107**  
This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-01-2022**.  
Signed: **Alex Sabato**  
This statement was filed with the County Clerk of San Francisco County on **12-21-2022**

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**12-14-2022**  
**01/05/23 + 01/12/23 + 01/19/23 + 01/26/23**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2023-0399233

Fictitious Business Name(s):  
**Super Bloom Landscaping**  
Address  
**478 20th Avenue, Apt #1**  
**San Francisco, CA 94121**  
Full Name of Registrant #1  
**Noah Politzer**  
Address of Registrant #1  
**478 20th Avenue, Apt #1**  
**San Francisco, CA 94121**  
This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-02-2023**.  
Signed: **Noah Politzer**  
This statement was filed with the County Clerk of San Francisco County on **01-12-2023**

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**01-12-2023**  
**01/19/23 + 01/26/23 + 02/02/23 + 02/09/23**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2023-0399125

Fictitious Business Name(s):  
**Taz Kreations**  
Address  
**2119 29th Avenue**  
**San Francisco, CA 94116**  
Full Name of Registrant #1  
**Shaheen Nazir**  
Address of Registrant #1  
**101 West Avalon Drive**  
**Pacifica, CA 94044**  
This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-21-2022**.  
Signed: **Shaheen Nazir**  
This statement was filed with the County Clerk of San Francisco County on **01-03-2023**

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**01-03-2023**  
**01/12/23 + 01/19/23 + 01/26/23 + 02/02/23**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2023-0399163

Fictitious Business Name(s):  
**Your New Barber**  
Address  
**315 Potrero Avenue**  
**San Francisco, CA 94103**  
Full Name of Registrant #1  
**Dapper & Detailed LLC (CA)**  
Address of Registrant #1  
**528 Elm Ct.**  
**South San Francisco, CA 94080**  
This business is conducted by  
**Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-09-2023**.  
Signed: **Hector Martinez**  
This statement was filed with the County Clerk of San Francisco County on **01-09-2023**

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**01-09-2023**  
**01/26/23 + 02/02/23 + 02/09/23 + 02/16/23**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0398992

Fictitious Business Name(s):  
**Mimi Malayan Films**  
Address  
**1801 Stockton Street**  
**San Francisco, CA 94133-2908**  
Full Name of Registrant #1  
**Mimi Malayan**  
Address of Registrant #1  
**1801 Stockton Street**  
**San Francisco, CA 94133-2908**  
This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.  
Signed: **Mimi Malayan**  
This statement was filed with the County Clerk of San Francisco County on **12-13-2022**

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**  
**Deputy County Clerk**  
**12-13-2022**  
**12/29/22 + 01/05/23 + 01/12/23 + 01/19/23**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2023-0399326

Fictitious Business Name(s):  
**NicciSweetNailz**  
Address  
**1380 Valencia Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Nichol Castellanos**  
Address of Registrant #1  
**216 Lassen Dr., San Bruno, CA 94066**  
This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-01-2021**.  
Signed: **Nichol Castellanos**  
This statement was filed with the County Clerk of San Francisco County on **01-25-2023**

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**01-25-2023**  
**01/26/23 + 02/02/23 + 02/09/23 + 02/16/23**



## CHANGE OF NAME ADVERTISEMENT

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME  
CASE NO. CNC 23-557688

PETITIONER OR ATTORNEY

**Gillian Louise Key**  
**2284 31st Avenue**  
**San Francisco, CA 94116**

TO ALL INTERESTED PERSONS:

**Gillian Louise Key**  
for a decree changing names as follows:

**Gillian Louise Key**  
to  
**Gillian Key Litman**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING  
Date: **March 07, 2023** Time: **9:00 AM**  
Dept.: **103N** Room: **103N**

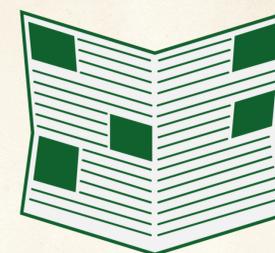
3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,  
COUNTY OF SAN FRANCISCO  
400 MCALLISTER STREET  
SAN FRANCISCO, CA 94102

**JEFFREY FLORES**, Clerk of the Court  
DATED - January 20, 2023

**01/26/23 + 02/02/23 + 02/09/23 + 02/16/23**

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## SUCCESS STORIES

# Simonida Cvejic, Bay Area Medical Academy

[ Article originally appeared in <https://cameonetwork.org> ]

When Simonida Cvejic came here from former Yugoslavia in 1996, she never thought she'd find herself wanting to start her own business. She had a job in the financial industry when, in 2004, she became a single parent. She realized she would have to make some changes in her life to accommodate her new situation. "I was looking for some way that I could be more available to my kids and have a flexible schedule and the ability to generate income," she says. She was scared of the uncertainty until her mother said something that made her look at things from a new perspective. "Now you can do anything because you're not tied to anything," her mother said. So Simonida shook her fears and got to work.

When thinking about ideas for a new business, Simonida came up with two concepts. One would be a crochet business, where the items would be supplied by Bosnian refugee women. The other was a school to license phlebotomy technicians. In the end, it was the school that took off — but not without a few bumps in the road.

After licensing her school and getting the curriculum approved, Simonida needed a space to teach the classes. She had very little money, so she looked for a low-cost space she could rent. That's when she found the Renaissance Entrepreneurship Center, a business assistance organization that provides everything from training

to technical assistance, to office space for aspiring entrepreneurs. Simonida was able to rent a small classroom to teach classes on weekends for only \$200 a month. "The Renaissance Center was critical, I couldn't have done it without them at all."

The first year was rough. Her first class had only three students, and the second one had four — but two of them didn't pay. "It was almost getting worse," she remembers. But she pushed on, visiting clinics, labs, and hospitals to spread the word about her new school. From the Tenderloin to San Francisco General, slowly, more students came. By the end of the year, she was able to hire her first employee. She was an accountant who had stopped working to be a stay-at-home mom.

Simonida continued to rely on the Renaissance Center to grow her business. She rented a small office in the same building and entered their small business incubator program. Aside from a discount for the office space, she got access to a consultant once a week to help with the day-to-day business. She also took advantage of the Center's workshops, where she learned useful skills like Quickbooks and analyzing her P&L.

Two-and-a-half years later, the Bay Area Medical Academy graduated from the incubator. They left the Renaissance Center to look for a space of their own. Simonida needed a large facility where they could have a classroom and some office space — which was not easy, or cheap, to find in downtown San Francisco. It was

also 2008, exactly at the time when the market crashed. "I wasn't able to get any loans, banks were really nervous." She needed someone to believe in her business, and that someone was Opportunity Fund.

Opportunity Fund believed in Simonida when no bank would have given her a chance, and she realized how the traditional model for business loans is detrimental to people like her. "I was a single parent, they look at my taxes, and they know I'm the one that provides for everybody in the house. And I don't have a house. They take out points for all of that. It's not explicitly stated, but that's what I realized."

Now in its 14th year of business, BAMA has a campus in San Francisco and another in San Jose. "The biggest impact you can see is in how many students a year we train. We train about 700 students a year in total. We have 5 different programs now." And Simonida firmly believes none of it would have been possible without the help of the Renaissance Center and Opportunity Fund. "It's really important for an entrepreneur to be hardworking, resilient, to know how to analyze a business and self-reflect — but this access to capital is critical. It's what makes and breaks a business."

The impact that these business assistance organizations have had on Simonida goes far beyond her own success — they helped her realize how important it is to lift up your own community. And she wants BAMA to do just that. "We serve

unemployed and low-income individuals, we train them for entry into the medical field and then they go out and get jobs. There's such a huge ripple effect, and that philosophy is engrained in what I do now. I've been infected with the bug of being altruistic and helping the ones that come after me. Now we're producing this army of well-trained medical professionals that are in the community and now they're helping take care of people."

**SOURCE:** <https://cameonetwork.org/success-story/women/simonida-cvejic-bay-area-medical-academy/>



Simonida Cvejic

# Lorenzo Rota, Volare Aerial Imaging

[ Article originally appeared in <https://cameonetwork.org> ]

Lorenzo Rota recently graduated from West Business Development Center's Startup Mendocino program. West Center caught up with him while he was "out in the field" — in vineyards by Talmage for a project with the Mendocino Winegrowers Association. He was there to study the difference between dry farmed and irrigated vineyards.

**Are vineyards one of your specialties?**

Mapping is my specialty. I've documented fire damage in Sonoma County for vineyards, and I create maps of vineyards for various projects they undertake. We have special sensors that look at certain bands of light and then detect the health of the leaves of the plant. You know how well the plant is doing with specialized sensors that they put on drones.

The main focus of the work right now, however, is providing the service to dispense beneficial insects for organic farmers. It's a much larger drone that holds a hopper and computer, which controls dispensing of the insects on crops such as vineyards.

We just did an organic walnut orchard. We've also provided the service for some cannabis crops, and for strawberries down in the Monterey and Salinas area. Last weekend I was doing three different organic walnut orchards. They're



doing research on the effectiveness of beneficial insects for walnut orchards.

When you are introducing your business, after having done the StartUp Mendocino pitch training, how do you introduce yourself? And what are you most known for?

I'm Lorenzo Rota of Volare Aerial Imaging and we provide specialized drone services for both agriculture and construction. Our newest service for agriculture is dispensing beneficial insects for organic farms. In the

construction venue, we provide monitoring of construction sites on a weekly basis. More frequently, we use videos or photographs and maps over time.

**What was a training in StartUp Mendocino that was inspiring to you?**

Working with the other cohort participants to see how they've grown their business, how they've navigated successes and failures, and what they've done with their business. That's been inspiring. Seeing other people in the same shoes,

struggling with similar issues... all the new business startup issues one has.

And then having the resources that West Center brings. Looking at all the inputs of costs and expenses with the financial modeling spreadsheet. It helps us figure out what would be the appropriate pricing to maintain profitability.

**What was your TOP TAKEAWAY from one of those sessions?**

That the price of our products needs to include and account for all the overhead and future capital expenditures that we're going to need to expand the business. That includes looking at expanding financing as well.

**What's starting to change for you and your business as a result of being in StartUp Mendocino?**

I think it's the future focus on planning for investments in the company. Whether it's computer workstations or more advanced drones. We need to keep current and competitive, so there will have to be additional investment and a plan for that.

**What is one characteristic or talent that you have that helps you with your business process?**

I go out to customers, to find them. A lot of people advertise and wait for customers to come to them.

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